



Accelerate your Business with Electronic Signatures.

Adobe Sign speeds document processes, integrates easily with your existing systems, and delivers the highest levels of security and compliance.

Electronic signatures are the way businesses get documents signed and close deals faster. Today, e-signature solutions have evolved to encompass much more than just collecting signatures electronically—leading solutions automate the entire process, from document creation and assembly, to collaboration and execution, to archiving. These solutions replace the traditional, manual steps of getting signatures and approvals with the advantages of working in the cloud—delivering speed, efficiency, compliance, and instant global access.

Leading organizations are embracing e-signatures as a way to create competitive advantage and complete business transactions faster, both locally and globally, taking advantage of the fact that a majority of countries have granted e-signatures the same legal equivalence as handwritten signatures. Customers are comfortable conducting business using web and mobile devices, and they're demanding digital experiences so they can conduct business anytime, anywhere.

Automate signing and approvals across your entire organization.

With Adobe Sign, you can reduce signing and approval processes from days to minutes, improve staff collaboration and mobility, and create great customer experiences. Customers choose Adobe Sign because of its remarkably easy-to-use web and mobile experiences, superior workflow design tools, and top-rated prebuilt integrations that minimize setup time. Adobe Sign is a part of Adobe Document Cloud, the only complete solution for achieving end-to-end digital transformation of your most critical document processes.

With Adobe Sign, you can:

- Sign anything, anywhere, on any device.
- Track document progress wherever you are.
- Tailor workflows to meet your unique business requirements.
- Work with the enterprise apps and business systems you use every day.
- Get up and running quickly in a few easy steps.
- Proceed with confidence that your electronic signatures are legal, secure, and compliant.

Adobe Sign customers include:

- AmerisourceBergen
- Ceridian
- Diners Club
- Foursquare
- The Global Fund
- Groupon
- Jaguar Land Rover
- KLM Airlines
- LeasePlan
- NetApp
- Northstar Travel Group
- RBS (Royal Bank of Scotland)
- Ricoh
- SMRT
- SteriHealth
- Stratton
- Telefonica
- TiVo
- Workday

Adobe Sign can help you automate signing and approvals across a wide range of industries and departments. Here are examples of how Adobe customers are using Adobe Sign.

Sales

- Contracts and agreements
- Proposals and quotes
- Application forms

Marketing

- Customer enrollment
- Marketing contracts
- Release forms

Customer Service

- Service and work orders
- Field service acknowledgments

Product Management

- Change authorization
- Requirements acceptance
- Roadmap approval

Human Resources

- Employee onboarding
- Benefits enrollment
- Policy acknowledgments

Procurement

- Vendor contracts
- RFP and bid packages
- Onboarding forms

IT and Operations

- Asset documentation and tracking
- Change authorization

Facilities

- Lease and facilities agreements
- Request for service forms
- Facilities planning

Legal

- Nondisclosure agreements
- Contract management
- Policy management

Government

- Benefits enrollment
- Business licensing
- Employee forms

Financial Services

- Account enrollment
- Loan agreements
- Change authorization

Healthcare

- Patient intake and consent
- Claims
- Change requests

Create exceptional experiences for everyone.

With Adobe Sign, team members can send digital documents out for signature in a few clicks, and recipients can e-sign agreements from anywhere using a web browser or mobile device. Documents are stored in your business system, a repository of your choice, or [Adobe Document Cloud](#)—so your workers can store, access, track, and manage documents from anywhere in real time.

With Adobe Sign, you can:

- **Save time, speed signing**—With a touch or a click, you can prepare and send a business document, contract, or form for e-signature quickly and easily. Or, send in bulk to deliver personalized agreements to a large number of recipients.
- **Work anywhere**—Request signatures from others using a browser or mobile device. Your signers just click a link to open and e-sign from any connected device. No signups or downloads required.
- **Track and manage**—Send reminders automatically and keep track of document signing status in real time. Find documents in a flash and automatically maintain detailed audit trails.
- **Eliminate manual document handling**—Go beyond signing and approvals to streamline collaborative tasks like form filling. Or, automate final delivery steps with click-to-accept or certified document delivery.
- **Tailor signing workflows**—Ensure compliance with process steps that can be followed consistently. Easy-to-use visual design tools let you build reusable workflow templates, and end-to-end business processes without hassling IT.

"Since implementing Adobe Sign, 70% of media purchase contracts are returned within one day, and of those, one-third are returned in less than an hour."

CYNTHIA WITTIG

Project services manager
Northstar Travel Group

- **Integrate e-signatures into your business systems**—Use prebuilt integrations and APIs to embed e-signature processes into enterprise applications, such as Salesforce, Workday, and Microsoft SharePoint. No programming required.
- **Work from your favorite productivity apps**—Send documents and presentations for signature directly from Microsoft Word or PowerPoint in Office 365 or work from Box, Dropbox, or Google Drive to send, sign, track, and file documents directly from your account.
- **Comply with electronic signature laws**—Build end-to-end electronic signature processes that ensure compliance with e-signature laws in the U.S., Europe, Japan, Australia, and virtually every other industrialized nation in the world.
- **Authenticate signers**—Verify the identity of everyone included in the signing process. Choose from a range of assurance levels to fit your business needs, including multifactor authentication and [digital signatures](#) with certificate-based digital IDs.
- **Use smart forms**—Gather data from signers or pre-fill with information from back-end systems. Create mobile-friendly, prequalifying forms to determine which documents need to be signed or routed.
- **Embed forms in your website**—Post forms with signing capabilities on your website so customers can sign agreements easily.
- **Create a branded experience**—Easily add your company's logo and tagline to the signing experience and completely customize email templates to create great experiences for your customers.
- **Build customized reports**—Gain complete visibility into your document signing process and your team's productivity.

"Credit applications are signed and returned in an average of 17.3 minutes—a huge gain compared to paper applications."

JONATHAN BACK
 Chief financial officer
 and operations director
 Diners Club UK and Ireland

Work with the digital document leader.

With 6 billion transactions a year, Adobe is the global leader in secure digital document solutions and standards-based electronic signatures. We invented PDF over 20 years ago. We helped build open standards for digital signatures. And we're advancing standards again as the first global vendor to deliver open, standards-based digital signatures for web and mobile.

With the easiest signing experience, top-rated integrations, and superior workflow, Adobe Sign is the only electronic signature solution for building great customer experiences across every touchpoint. We're trusted and used by Fortune 1000 companies, healthcare organizations, and financial institutions to help automate signing and approvals across a wide range of departments and business processes. Here are a few examples of how Adobe Sign can help you:

- **Maximize productivity**—Adobe helps you save time and money by reducing or eliminating manual or paper-based processes—plus all of the cost, errors, and delays that go with them. With real-time tracking and management, you can increase process transparency, improve turnaround times, and take a huge administrative workload off of your staff so they can focus on more productive tasks.

- **Delight customers**—With superior app store ratings and design awards, Adobe Sign will delight your customers with its ease-of-use and fast response times. Customers can sign from anywhere without printing or faxing documents, installing software, creating new logins, or scanning anything. The entire process can take just minutes from start to finish, so everyone can finish quickly and get on with their day.
- **Meet demand for mobile solutions**—With Adobe solutions, workers can connect and stay productive wherever they go. Using a smartphone or tablet, they can access stored documents, collect signatures in person, send documents for signature electronically, and manage the signing process quickly and easily.
- **Protect sensitive information and transactions**—Backed by more than a thousand security features, processes, and controls, Adobe Sign is certified compliant with the industry's most rigorous security standards, including SOC 2 Type 2, ISO 27001, and PCI DSS used in the Payment Card Industry. Adobe Sign complies with industry-specific regulatory requirements, such as HIPAA, FERPA, GLBA, and the Food and Drug Administration (FDA) 21 CFR Part 11 regulation in the United States.
- **Get world-class enterprise support**—Adobe provides world-class software support with assigned onboarding and customer success management included with enterprise licenses. Your teams will get immediate access to an extensive collection of best practice guides, project articles, tutorial videos, and other training materials.

To learn more about how Adobe Sign can benefit your organization, contact your Adobe sales representative today.

"The courts now recognize an advanced e-signature solution with high security and privacy standards like Adobe Sign. We've partnered with Adobe and created a set of best practices in the area."

BART VAN DEN HEUVELK

Manager of corporate procurement
LeasePlan Corporation

For more information.

<https://adobe.com/go/adobesign>



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